

**ACCOUNT MANAGER  
BAKERSFIELD CONDORS PROFESSIONAL HOCKEY TEAM**

LOCATION: Bakersfield, California

START DATE: Immediate

OVERVIEW: Excellent ground floor opportunity with good potential for professional growth and advancement. Training and support materials provided. Reports to the Vice President of Ticket Sales.

RESPONSIBILITIES: Sales of season tickets, mini-plans and group tickets.

EXPERIENCE: Minimum one-year sales experience preferred

SKILLS: Enjoy working with people  
Fluent computer (Microsoft Office – Word, Excel, Access)  
Good writing and communication skills  
Strong time management and organizational skills.  
Strong work ethic, self-motivated and team player

COMPENSATION: Base plus commission on sales  
Bonus package based on personal and organizational goals

BENEFITS: Medical insurance, 401k, assistance with relocation expenses

**BACKGROUND:**

- The Bakersfield Condors are members of the 20-team ECHL – America's Premier AA Hockey League. The Condors play in the National Conference along with Anchorage, AK; Boise, ID; Las Vegas, NV; Ontario, CA; Salt Lake City, UT; Stockton, CA and Victoria, BC.
- The Condors play in the beautiful state-of-the-art Rabobank Arena, with a capacity of 9,000, 27 luxury suites and center-hung video scoreboard.
- The organization has earned numerous awards and honors for community involvement, marketing, sales and game presentation, including three time winner of the *Beautiful Bakersfield Humanitarian Group Award*, and most recently *2008 ECHL Website of the Year* and the *2008 ECHL Marketing Award of Excellence*.
- Average attendance is among the league leaders at nearly 6,000 fans per game, with 2,500+ season ticket holders.

TO APPLY: Send resume and references to Justin Fahsbender. No phone calls please.

CONTACT: Justin Fahsbender  
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